



**NERA**  
ECONOMIC CONSULTING

# **PPL Electric Utilities Corporation Default Service Procurement Plan**

## **Default Service RFP Process and Requirements**



*Default Service  
Procurement Plan*

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**Ben Chee (NERA)**

# Disclaimer

**Any statements herein describing or referring to documents and agreements are summaries only, and are **qualified in their entirety** by reference to such documents and agreements.**

▪ **The governing documents are:**

- the Commission’s Order dated October 27, 2016 related to PPL Electric’s Default Service Program in Docket No. P-2016-2526627
- Default Service RFP Rules
- Default Service Supplier Master Agreement (“Default Service SMA”)
- the Commission’s Order dated May 17, 2018 related to PPL Electric’s Time-Of-Use Program in Docket No. M-2016-2578051

**Please see the RFP website for complete documentation**

**<http://www.ppldsp.com>**

# Agenda

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- Scope of Presentation
- Overview of the RFP Process
- Product Design
- Qualifications and Bidding Process
- RFP Website

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# Scope of Presentation

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# Multi-Solicitation Process

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- **Full Requirements RFP** for load-following, full requirements products
- **Eight (8) solicitations** planned between April 2017 and October 2020
  - April 2017
  - October 2017
  - April 2018
  - October 2018
  - April 2019
  - October 2019
  - April 2020
  - October 2020

# RFP Elements are common across Solicitations

- This Presentation covers RFP requirements and process elements that are common across all Solicitations.
- Information specific to a given solicitation is provided separately at the start of each solicitation

The screenshot shows a website interface. On the left is a vertical navigation menu with the following items: Home, Background Information, Announcements, RFP Information (highlighted with a red box), RFP Results, Documents (with a red arrow pointing to it), and FAQs. On the right, the breadcrumb trail reads 'Home > RFP Information > Documents'. Below this is the heading 'Documents' and the sub-heading 'INFORMATION FOR GENERATION SUPPLIERS'. The main content area is titled 'Load Following Full Requirements' and contains a bulleted list of documents: 'RFP Process and Rules (Including Appendices) (.pdf)' (with sub-items 'Addendum 1 (.pdf)' and 'Addendum 2 (.pdf)'), and 'Appendix 1, Default Service Supplier Master Agreement (.docx)'.

# The Role of NERA

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- To ensure a transparent process, PPL Electric has retained NERA to continue its role as the independent third-party RFP Manager for the solicitations under DSP IV.
  
- NERA's role is:
  - to be the main point of contact with RFP Bidders
  - to ensure the RFP Process and Rules, as approved by the PUC, are followed
  - to ensure qualifications are evaluated equitably and fairly
  - to ensure conforming Bids
  - to evaluate and determine the lowest-cost combination of Bids based solely on price
  - to present the results to the PUC

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# Overview of the RFP Process

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# Default Service

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- A default service customer is a retail customer that does not purchase electric supply from an Electric Generation Supplier (EGS)
- As an Electric Distribution Company (or Default Service Provider), PPL Electric has the obligation to obtain supply for its default service customers

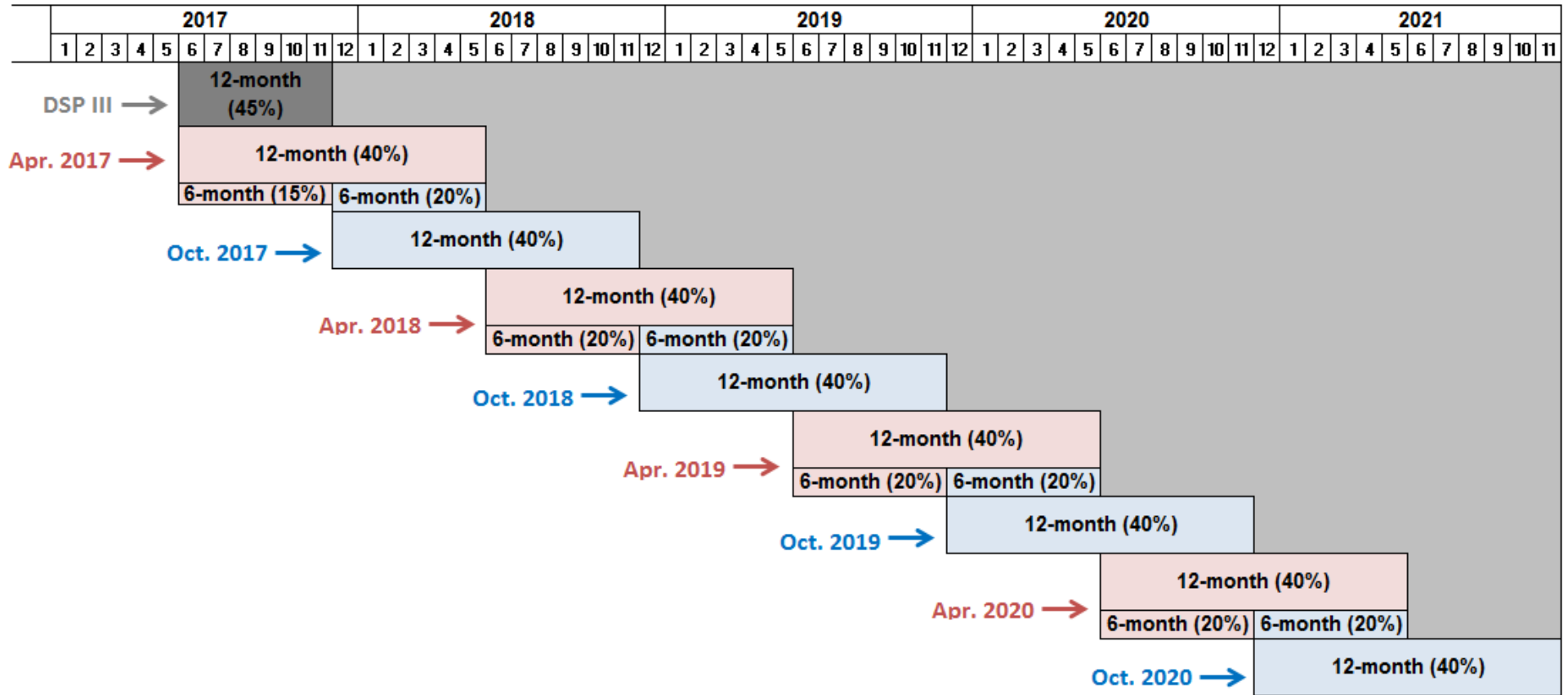
# Procurement Groups

- A “Customer Group” is a grouping of customers

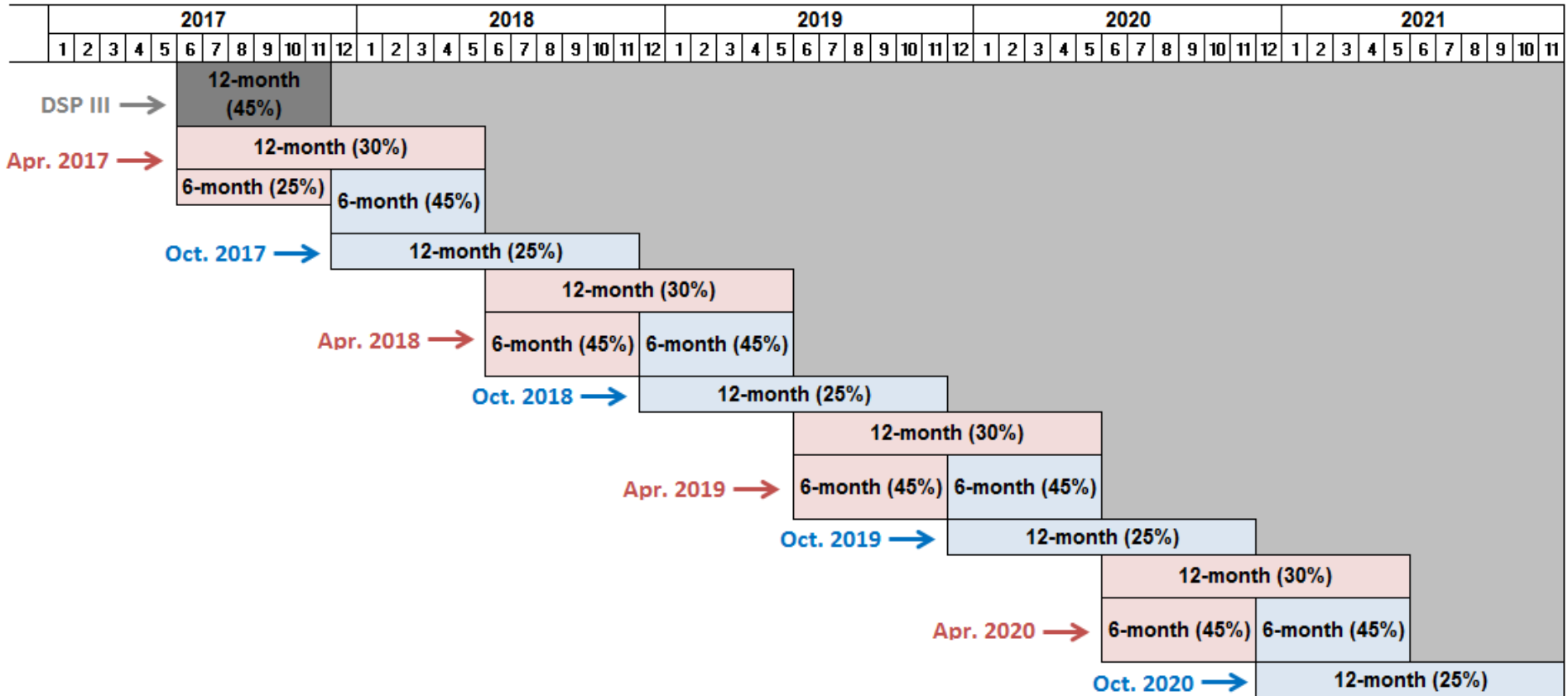
Group	Description	General Criteria
R	Residential	All Residential Customers
SC&I	Small Commercial and Industrial	< 100 kW annual peak demand
LC&I	Large Commercial and Industrial	≥ 100 kW annual peak demand

- Section 1.1.3 of the Full Requirements RFP Rules provides a full description of rate schedules within each Customer Group

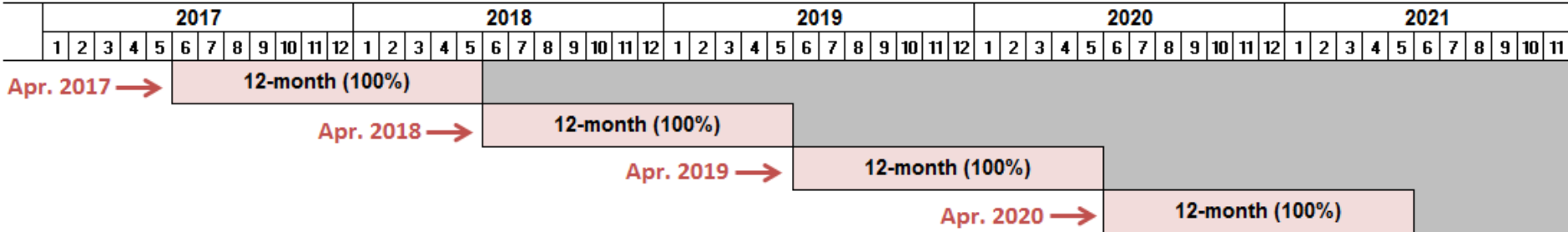
# Procurement Overview – Residential



# Procurement Overview – Small C&I



# Procurement Overview – Large C&I



# Solicitation is in Three Steps

## Step 1

- **Bidder Qualification**
  - RFP Bidders submit qualification materials through online form
  - Due Date: 12 pm (noon) EPT on **Bidder Qualifications Due Date\***

## Step 2

- **Bid Assurance Collateral/SMA**
  - RFP Bidders submit financial guarantees and signed contracts
  - Due Date: 12 pm (noon) EPT on **Bid Assurance Collateral/SMA Due Date\***

## Step 3

- **Bid Proposals**
  - Qualified RFP Bidders submit Bids
  - Due Date: 10 am – 12 pm EPT on **Bid Proposals Due Date\***

\* See RFP Calendar for exact dates: [www.ppldsp.com/calendar](http://www.ppldsp.com/calendar)

# PUC Review and Approval

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- The RFP Manager will submit a report to the PUC one business day after the Bid Proposal Due Date
- The PUC will issue a decision for all proposals no later than two business days after the Bid Proposal Due Date

# Rate Translation

- **Rates for default service customers are based on the bid prices from the RFPs. Specifically:**
  - Residential customers: rate is based on FR fixed price contracts and long-term block product from DSP I
  - Small C&I customers: rate is based on FR fixed price contracts
  - Large C&I customers: rate is based on FR spot market contracts
  
- **Additionally, the rate includes:**
  - Loss Factor Adjustments
  - Administrative costs
  - Gross Receipts Tax
  - Transmission Service Charge
  - State Tax Adjustment Surcharge (STAS)

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# Product Design

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# Suppliers Serve Percent of Load

## Supply is Full Requirements Service

- Full Requirements Service includes energy, capacity, ancillary services, certain transmission services, and AEPS requirements
- Full Requirements Service excludes certain non-market based transmission services
- ARRs are assigned to winning suppliers
- AEPS obligations reflected in updated Exhibit 2 to the SMA
- Delivery point: PPL\_RESID\_AGG

## Full Requirements Service is Load Following

- Supplier for a Group supplies a fixed percentage (a tranche) of default service load for that Group during the supply period
- Customers are free to switch out of, and back to, default service with appropriate notice to PPL Electric

# Load is Residual Load

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- For Residential only, Full Requirements Load is reduced by NYPA Supply and Long-Term Block Supply
  - **NYPA Supply:** PPL Electric has a long-term contract with the Allegheny Electric Cooperative for capacity and energy from NYPA (“NYPA Supply”)
    - ➔ NYPA Contract and historical data available on RFP website
  - **Long-Term Block Supply:** PPL Electric bought long-term block supply and associated capacity and ancillary services from PJM
    - ➔ 50 MW through May 31, 2021
  
- For Residential and Small C&I, Full Requirements Load will be reduced by Time-of-Use customers’ load if served by successful TOU supplier

# Payment to Suppliers depends on Fixed or Spot Products

## Residential and Small C&I (applicable to All Solicitations)

- Suppliers provide Full Requirements Service and are paid a fixed price (\$/MWh)

## Large C&I (applicable to April Solicitations)

- Suppliers provide the same Full Requirements Service and are paid based on:
  - energy priced at the PJM real-time spot market
  - capacity priced at RPM
  - ancillary services, congestion costs, AEPS costs and supplier margin at fixed price (\$/MWh)

# Two Types of Load Caps

- Maximum number of tranches RFP Bidder can bid on is based on:
  - An **85%** solicitation load cap based on tranches in each solicitation
  - A **50%** aggregate load cap based on percent of default service load of a Customer Group a RFP Bidder can serve at any given point in time
    - ➔ Applies to both Residential and Small C&I
    - ➔ Limit on tranches bid in a given solicitation will take into account percentage of load associated with tranches won under prior **Full Requirements RFPs under DSP IV**

# Default Service Supplier Master Agreement

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- Contract is standard and non-negotiable
- Contract is between supplier and PPL Electric
- RFP Bidder uploads a scanned partially executed Default Service SMA prior to Bid Submission
- Transaction Confirmation will specify product information for tranches won (e.g., delivery term, tranches won, etc.)

# Key Credit Provisions

- Credit Exposure is calculated based on:
  - Residential and Small C&I: **MtM Methodology** (App. B to Default SMA)
  - Large C&I\*: **\$75,000 per tranche**
- Performance Assurance requirements will depend on a credit evaluation
  - Unsecured credit may be granted based on the RFP Bidder's (or its Guarantor's) Tangible Net Worth and credit ratings
  - Exposure beyond unsecured credit (if any) must be met with cash or Performance Assurance LOC

\* Large C&I tranches are offered only in solicitations held in April each year

## Key Credit Provisions (cont.)

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- Single unsecured credit is granted for all SMAs, including
  - SMAs previously executed under DSP I
  - Default Service SMA in this DSP IV
- Exposures are netted across all SMAs
- One single guaranty is used for all SMAs
- Standard Guaranty and Performance Assurance LOC form provided as Exhibits to contract

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# Qualifications and Bidding Process

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# Qualification Process is Online

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- **Bidder Qualifications process is completely online**
  - Provide required information
  - Upload supporting documents
  - Upload scanned Appendices with signatures
  
- **Request an Account to receive:**
  - Login Credentials
  - Instructions for completing and submitting the online form

# Requesting an Account

RFP website: <http://www.ppldsp.com>

**ppl**  
PPL Electric Utilities

**NERA**  
ECONOMIC CONSULTING

Home > Qualification Form > Get Account for Qualification

## Get Account for Qualification

Fields marked with an \* are required

**Company \***

**Contact Name \***

**Contact Title**

**Phone Number \***

**Email \***

**SUBMIT**

Home

Background Information

Announcements

Default Service RFP

Time-of-Use RFP

Calendar

Data

FAQs

Contact Us

File Transfer

**Qualification Form**

**Get Account**

Log In

**Announcements**

**Fill out required fields and click "SUBMIT"**

**The contact will soon receive:**

- Username
- Password
- Addendum 2 to the RFP rules
- Deadline information

# Logging In

RFP website: <http://www.ppldsp.com>

The screenshot displays the PPL Electric's Default Service Program website. The header includes the PPL logo and the text "PPL Electric's Default Service Program". A navigation menu on the left lists various options, with "Qualification Form" highlighted. The main content area shows the "Qualification Form" page, which includes a message: "You must be logged in to access the online Qualification Form." Below this message, there are two links: "log in here" and "get account here". A red box highlights the "log in here" link, with a red arrow pointing to it and the text "Click 'log in here'". To the right, a login form is shown with fields for "Username or Email Address" and "Password", a "Remember Me" checkbox, and a "Log In" button. A red arrow points from the text "Enter your login credentials on the login page" to the login form.

Home > Qualification Form

## Qualification Form

You must be logged in to access the online Qualification Form.

If you have an account, please [log in here](#).

If you do not have an account, please [get account here](#).

**Click "log in here"**

**Enter your login credentials on the login page**

Username or Email Address

Password

Remember Me

Log In

# Downloading the RFP Appendices

RFP website: <http://www.ppldsp.com>

The screenshot shows the website for PPL Electric's Default Service Program. The page title is "PPL Electric's Default Service Program". The breadcrumb trail is "Home > Default Service RFP > Documents". The main heading is "Documents" with the subtitle "INFORMATION FOR GENERATION SUPPLIERS". The page is divided into a left sidebar and a main content area. The sidebar contains a navigation menu with the following items: Home, Background Information, Announcements, Default Service RFP (highlighted), RFP Results, Documents (highlighted with a red box), Time-of-Use RFP, Calendar, Data, FAQs, Contact Us, File Transfer, and Qualification Form. The main content area has the heading "Load Following Full Requirements" and a list of documents. The list includes: RFP Process and Rules (Including Appendices) (.pdf) with sub-items Addendum 1 (.pdf) and Addendum 2 (.pdf); Appendix 1, Default Service Supplier Master Agreement (.docx) with sub-items Exhibit 2 (.pdf), Exhibit 3 (.docx), Sample Exhibit 4 (.pdf), Exhibit 5 (.docx), and Exhibit 6 (.docx); and a group of documents from Appendix 3 to Appendix 10, all in .docx format. This second group of documents is enclosed in a red box. A red arrow points from the text "Download applicable Appendices!" to this red box.

**Documents**  
INFORMATION FOR GENERATION SUPPLIERS

Home > Default Service RFP > Documents

Load Following Full Requirements

- RFP Process and Rules (Including Appendices) (.pdf)
  - Addendum 1 (.pdf)
  - Addendum 2 (.pdf)
- Appendix 1, Default Service Supplier Master Agreement (.docx)
  - Exhibit 2 (.pdf)
  - Exhibit 3 (.docx)
  - Sample Exhibit 4 (.pdf)
  - Exhibit 5 (.docx)
  - Exhibit 6 (.docx)
- Appendix 3, Confidentiality Agreement (.docx)
- Appendix 4, PJM Qualification Certification Form (.docx)
- Appendix 5, FERC Authorization Certification Form (.docx)
- Appendix 6 Credit Authorization (.docx)
- Appendix 6b, Confirmation of Credit and Financial Information (.docx)
- Appendix 7, Bid Assurance Letter of Credit (.docx)
- Appendix 9, Binding Bid Agreement (.docx)
- Appendix 10, Binding Bid Withdrawal Agreement (.docx)

**Download applicable Appendices!**

# Step 1: Submit the Qualification Form

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**Due Date: 12 pm (noon) EPT on Bidder Qualifications Due Date**

## **Required in the Qualification Form:**

1. Expression of Interest
  2. Confidentiality Agreement
  3. PJM and FERC Qualifications
  4. Credit Application and Financial Information
  5. Binding Bid Agreement
- 

## **Optional in the Qualification Form:**

6. Designation of Additional Representatives
7. Proposed Modifications to Bid Assurance LOC
8. Proposed Modifications to Performance Assurance LOC and Guaranty

# Sections in Qualification Form

- **Section 1: Expression of Interest Form**
  - Asks for basic contact information of the RFP Bidder and representative
  - Allows RPF Bidder to designate additional representatives (optional)
- **Section 2: Confidentiality Agreement**
  - Protects information that is confidential, proprietary, or generally not available to the public
  - Executed by RFP Bidder and PPL Electric and protects both
- **Section 3: PJM Qualification and FERC Authorization Certification**
  - **PJM Qualification Certification:** Certifies that RFP Bidder's qualification as a market buyer and seller (and ability to secure generation or otherwise obtain and deliver electricity in PJM through compliance with applicable PJM requirements)
  - **FERC Authorization Certification:** Certifies that RFP Bidder is authorized to sell energy, capacity and ancillary services at market-based rates

# Sections in Qualification Form (cont.)

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## ■ Section 4: Credit Application

- Applicant (RFP Bidder or Guarantor) is required to provide:
  - ➔ Information for credit contact
  - ➔ Bank reference information
  - ➔ Most recent SEC 10-Q or 10-K
  - ➔ Credit ratings and supporting documentation
  - ➔ Credit Authorization
- Appendix 6 Credit Authorization **must be signed by the Guarantor** if relying on the creditworthiness of Guarantor
- RFP Bidder may indicate that it is not requesting unsecured credit under Default Service SMA
- RFP Bidder relying on Foreign Guarantor may provide draft documents required under the Default Service SMA for review in RFP process

# Sections in Qualification Form (cont.)

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- **Section 5: Binding Bid Agreement**

- Bid Proposals constitute **Firm Offers to Supply**
- RFP Bidder certifies:
  - ➔ Bound by the prices submitted in the Bid Proposals
  - ➔ Independent bidding
  - ➔ No knowledge of others' Bids
  - ➔ No disclosure of information related to the RFP Process or the Bidder's Proposal prior to the PUC decision

- **Section 6: Justification of Omissions (optional)**

- Allows RFP Bidders to explain any omissions if the RFP Bidder is unable to provide all documents or information required with the Qualification Form
- Allow RFP Bidders to upload optional documents such as proposed modifications to credit instruments

# Optional! Modifications to Credit Instruments

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- RFP Bidders may propose non-substantive and clarifying modifications
- RFP Bidders submit proposed modifications in MS Word redline as Additional Upload in **Section 6 of the Qualification Form**
- The acceptability of such proposed modifications will be at PPL Electric's sole discretion, and such acceptability will be communicated to the applicant no later than **forty-eight hours before the Cure Deficiency Deadline**
- A list of all acceptable modifications to the credit instruments will be posted to RFP website **no later than seven business days before the Bid Proposal Due Date**

# Abbreviated Process for RFP Bidder Qualified for Previous Solicitation

**Due Date: 12 pm (noon) EPT on Bidder Qualifications Due Date**

## Required in the Qualification Form:

- ✓ ~~Expression of Interest~~
- ✓ ~~Confidentiality Agreement~~
- ✓ ~~PJM and FERC Qualifications~~
- 1. Credit Application and Financial Information
- 2. Binding Bid Agreement

Resubmit Appendix 6 or  
Refresh using Appendix 6b

Resubmit

## Optional in the Qualification Form:

- 6. Designation of Additional Representatives
- 7. Proposed Modifications to Bid Assurance LOC
- 8. Proposed Modifications to Performance Assurance LOC and Guaranty

# Confirmation of Credit and Financial Information

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- Appendix 6b Confirmation of Credit and Financial Information may **only be used by previously qualified Bidders** in prior Full Requirements solicitations under DSP IV
- Applicants may submit Appendix 6b if:
  - All previously submitted credit and financial information are current and do not require an update

**OR**

  - Applicant is only updating credit ratings support documentation and/or financial statements, and all other previously submitted credit and financial information remain unchanged
- Applicants can review their most recent financial information submitted and update if necessary

# Qualification Form Review Process

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- The RFP Manager reviews the submission only after you hit “Submit”
- During the review, RFP Bidder’s **account will be locked**
- RFP Manager performs initial evaluation generally on the same day or by next business day
  - Deficiency or complete notice sent by email
  - Evaluates additional materials as needed
- Once RFP Bidder receives a notice from the RFP Manager regarding the status of the Qualification Form, the account will be unlocked
  - If the Qualification Form is complete and the RFP Manager requires no additional information, the account will remain locked

# RFP Bidders Will Have Time to Cure Deficiencies

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- RFP Bidders are encouraged to **submit materials early** to maximize time to resolve deficiencies and provide any necessary additional information
- Deficiency notices will specify **deadline** for RFP Bidder to respond
  - RFP Bidder must respond by 6PM EPT on the second business day for first deficiency notice
  - RFP Bidder must respond by deadline specified in subsequent deficiency notice if additional information is required
- RFP Bidder that fails to remedy deficiencies by the deadline specified in the deficiency notice will not qualify for the solicitation

# Step 2: Submit Bid Assurance Collateral and Default Service SMA

**Due Date: 12 pm (noon) EPT on Bid Assurance Collateral and SMA Due Date**

## 1. Online Form, including SMA upload

- Indicate whether you are providing **Cash** or **Letter of Credit** as a form of Bid Assurance Collateral
- Upload Default Service SMA (if necessary)

## 2. Bid Assurance Collateral

- Cash: wire transfer instructions provided if you elect Cash on the online form
- Letter of Credit delivered to:  
**PPL Electric RFP Manager**  
**1835 Market Street, Suite 1205**  
**Philadelphia, PA 19103**

# Bid Assurance Collateral

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- Bid Assurance Collateral
  - **\$500,000** per tranche
  - in the form of a **letter of credit** or **cash**
- Wire transfer instructions available upon request or provided in the online form if the RFP Bidder selects cash
- Standard form of LOC is available on the RFP website
  - Use only standard form or with acceptable modifications
  - Early submission provides time to deal with corrections
  - Final list of acceptable modifications will be posted **no later than seven business days before the Bid Proposal Due Date**

# Pre-Signed Default Service SMA

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- Existing SMAs under DSP III or earlier will **not be accepted** for use
- **One scanned signed copy of the entire Default Service SMA** must be received **by upload to the RFP website**, including the Form of Notice filled in with the appropriate contact information
- RFP Bidders that have previously submitted Default Service SMAs in DSP IV do not need to do so again, but are **responsible for providing any updates**

## Step 3: Submit Bid Proposals

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- Bid Proposal Due Date
  - Submission Window: **10 AM – 12 PM (noon) EPT**
- One **Bid Proposal Spreadsheet** for each Product
  - Different spreadsheets for RES, SC&I and LC&I products
  - All shaded cells on Spreadsheet must be completed
- Bid Proposal Spreadsheets **must be submitted online by electronic file transfer** to the PPL Electric secure server

# Bids are for Total Tranches

- All prices must be entered for a given number of Total Tranches Supplied:

Total Tranches Supplied	Bid Assurance Collateral Amount	Price (\$/MWh)
1	\$500,000	\$75.25
2	\$1,000,000	\$75.50
3	\$1,500,000	\$75.75
4	\$2,000,000	X
5	\$2,500,000	X

**If RFP Bidder does not wish to supply a price, an X must be entered**

1 tranche for \$75.25/MWh

2 tranches for \$75.50/MWh

3 tranches for \$75.75/MWh

No Bid

No Bid

- If the RFP Bidder does not wish to bid for more than 3 tranches, an **“X” must be entered** for the price for 4 Total Tranches Supplied and all subsequent Total Tranches Supplied.

# Bids Submitted Online

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- Bid Proposal Spreadsheet(s) submitted **online by electronic file transfer** to the PPL Electric secure server
- Required **password** will be sent with Notification of Qualification
- RFP Manager **confirms receipt by phone** using contact information in Bid Proposal Spreadsheet and provides a tag number for each Bid Proposal Spreadsheet submitted
- RFP Manager will prompt RFP Bidders to read back a portion of submitted bids
- RFP Bidder can withdraw its Bid Proposal before deadline for bid submission by using the Binding Bid Withdrawal Agreement

# What Happens if Bid Assurance Collateral is Insufficient ?

- Bids will be **modified** if Bid Assurance Collateral is insufficient
- The RFP Manager will:
  - Determine the greatest number of whole tranches that the amount of the Bid Assurance Collateral is sufficient to support;
  - Remove unsupported tranches; first from product where there is the most competition, as measured by the ratio of the tranches bid to the number of tranches needed

**By submitting a Bid Proposal, RFP Bidder is authorizing the RFP Manager to modify Bid Proposal documents in this manner**

# Solicitation Load Cap Enforced

- RFP Manager will enforce the Solicitation Load Cap first and then the Aggregate Load Cap
- Bids will be modified if sum of maximum number of tranches offered for Product(s) in a Customer Group exceeds the Solicitation Load Cap
- The RFP Manager will:
  - Determine the greatest number of whole tranches that RFP Bidder is allowed to bid without violating Solicitation Load Cap
  - Remove tranches first from product where there is the most competition, as measured by the ratio of the tranches bid to the number of tranches needed

**By submitting a Bid Proposal, RFP Bidder is authorizing the RFP Manager to modify Bid Proposal documents in this manner**

# Aggregate Load Cap Enforced

For each of Residential and Small C&I Groups:

- Bids will be modified if sum of the following exceeds 50% of default service load at any point during June 1, 2017 – May 31, 2021:
  - (i) % of default service load associated with tranches bid across products in Customer Group
  - (ii) % of Full Requirements default service load RFP Bidder currently serves under **DSP IV**
- RFP Manager will remove tranches first from product where there is the most competition, as measured by the ratio of the tranches bid to the number of tranches needed

**By submitting a Bid Proposal, RFP Bidder is authorizing the RFP Manager to modify Bid Proposal documents in this manner**

# Bids Evaluated on Price-Only Basis

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- For each Product, the RFP Manager considers all combinations of Bids that fill needed tranches
- For each combination, the RFP Manager will calculate a Combination Average Price (“CAP”)
- The winning Bids will be those in the combination with the lowest CAP

# Example of Bid Evaluation

Example: There are only two RFP Bidders and 3 needed tranches

Bidder A	
Tranches	Price
1	\$75.00
2	\$76.00
3	\$76.50

Bidder B	
Tranches	Price
1	\$75.50
2	\$75.75
3	\$76.75

Bidder A	Bidder B	CAP
0	3	\$76.75
1	2	\$75.50
2	1	\$75.83
3	0	\$76.50

- The winning combination is when Bidder A supplies 1 tranche and Bidder B supplies 2 tranches
- Bidder A receives a price of \$75.00/MWh for 1 tranche
- Bidder B receives a price of \$75.75/MWh for 2 tranches

# Practice and Training

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- Guide to submission of Bid Proposal Spreadsheets will be available on the RFP website
- Qualified Bidders will have opportunity to practice the bid submission process
  - Participation information will be distributed on or prior to the Qualified Bidders Notified Date

# Technical Difficulties

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- If an RFP Bidder experiences technical difficulties, the RFP Bidder should call the PPL Electric RFP Manager directly at:  
**(215) 568-0200**
  - PPL Electric RFP Manager will find an alternative method to ensure that all RFP Bidders who wish to submit Bids may do so
  - **RFP Bidders should use this backup method only in an emergency**
  - Bids submitted in this manner will not be disadvantaged, but Bids must still be submitted by the deadline

# Post-Auction Activities

- RFP Manager submits results to PUC **the Business Day after Bid Proposals Due Date**
- The PUC will issue its decision no later than **the second Business Day after Bid Proposals Due Date**
  - If results are accepted, PPL Electric will email a partially executed Transaction Confirmation and fully executed SMA to winning RFP Bidders **on the same business day** (or next business day if PUC does not act)
- **By 2 p.m. on the second business day after receipt**, RFP Bidder emails PPL Electric the fully executed Transaction Confirmation(s)
  - Bid Assurance Collateral may be forfeited for failure to execute Transaction Confirmation(s) in timely manner
- **Upon Receipt of fully executed Transaction Confirmation(s):**
  - PPL Electric will return Bid Assurance Collateral

# The PJM DOA

- Suppliers create **PJM eSuite Short Names** for each contract type
  - PPL Electric will communicate what Short Names must be created
  - Supplier is responsible to submit all paperwork with PJM to create the Short Name
  - Once created, supplier must notify PPL Electric that the Short Name is available for use
  - **Note!** RFP Bidders do **not** need to provide executed PJM Declaration of Authority (DOA) prior to bid submission: PJM DOA will be executed by new winning suppliers and PPL Electric **after** Short Names are set up

All questions, comments or corrections should be promptly communicated to PPL Electric

# PJM InSchedule Application

- PPL Electric will **enter winning supplier contracts into the PJM inSchedule** application after execution of transaction confirmation
  - PPL Electric notifies suppliers when contracts are available for review and approval
  - Suppliers are required to review and approve contracts entered into the PJM system that match the terms and conditions of the underlying supply contracts
- Once contracts are approved, PPL Electric will **update and/or add any required Billing Line Items (BLI's)** into the PJM BLI application
  - PPL Electric notifies suppliers when BLIs are available for review
  - Suppliers review and approve all BLIs entered into the PJM system

**All questions, comments or corrections should be promptly communicated to PPL Electric**

# PPL-issued AEC Reports

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During Term of the Transaction:

- PPL Electric will issue Alternative Energy Credit (AEC) reports to each supplier, detailing each supplier's AEC obligations by contract and by month
- Reports will be issued quarterly based upon the PJM planning year (June through May)
- Reports will delineate the quantity of SRECs allocated to each supplier per Default Service SMA Exhibit 2 as provided as part of the Transaction Confirmation execution process

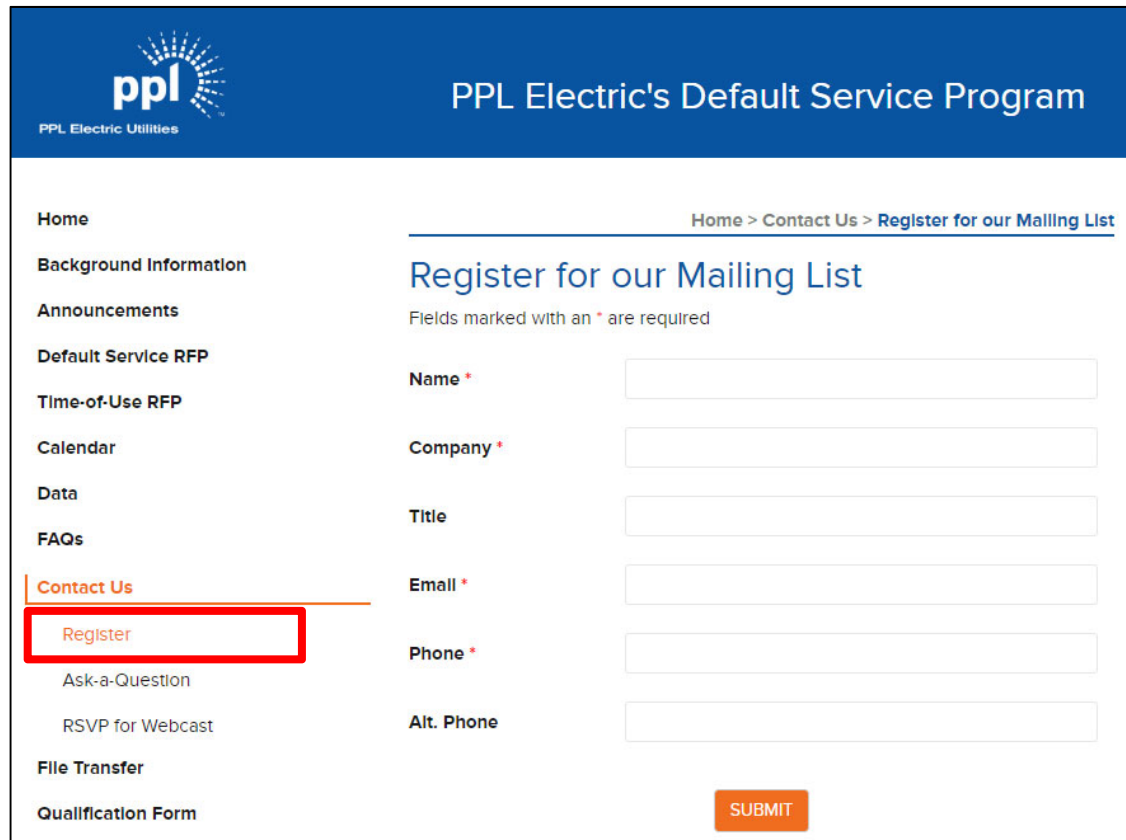
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# RFP website

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# www.PPLDSP.com

- Register for our Mailing List
- Receive emails and updates



The screenshot displays the PPL Electric's Default Service Program website. The header features the PPL logo and the text "PPL Electric Utilities" on the left, and "PPL Electric's Default Service Program" on the right. A navigation menu on the left includes links for Home, Background Information, Announcements, Default Service RFP, Time-of-Use RFP, Calendar, Data, FAQs, Contact Us, Register, Ask-a-Question, RSVP for Webcast, File Transfer, and Qualification Form. The "Contact Us" link is highlighted with a red box, and the "Register" link is also highlighted with a red box. The main content area shows the breadcrumb "Home > Contact Us > Register for our Mailing List" and the title "Register for our Mailing List". Below the title, it states "Fields marked with an \* are required". The form includes input fields for Name \*, Company \*, Title, Email \*, Phone \*, and Alt. Phone. A "SUBMIT" button is located at the bottom right of the form.

# Data and Documents Provided on RFP website

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- **All documents required for Participation:**

- RFP Rules and Addendums
- Default Service SMA and sample Exhibits
- Credit instruments
- Bid Proposal Spreadsheets
- Training materials

- **Data:**

- Historical Load Data
- Default Service Load Data
- Billed Sales & Counts
- NYPA Supply Data and NYPA Contract
- PJM Deration Factors
- Daily ICAP & NITS Tag Data
- Capacity and NSPL Data

# Submit Questions Through the RFP Website

**ppl**  
PPL Electric Utilities

PPL Electric's Default Service Program

Home > Contact Us > Ask-a-Question

## Ask-a-Question

Fields marked with an \* are required

Name \*

Company \*

Phone

Email \*

Question \*

**Fill out required fields and click "SUBMIT"**

- Home
- Background Information
- Announcements
- Default Service RFP
- Time-of-Use RFP
- Calendar
- Data
- FAQs
- Contact Us**
  - Register
  - Ask-a-Question**
  - RSVP for Webcast
- File Transfer
- Qualification Form

All questions and answers are posted to the FAQ section of the RFP website without revealing the asking party

# PPL Electric RFP Manager

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<http://www.ppldsp.com/contact-us/>

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