

Illinois Power Agency

(www.ipa-energyrfp.com)

Fall 2019 Procurement Events:

Block Energy and Capacity RFP (BEC RFP)

Webcast

Tuesday, July 23, 2019

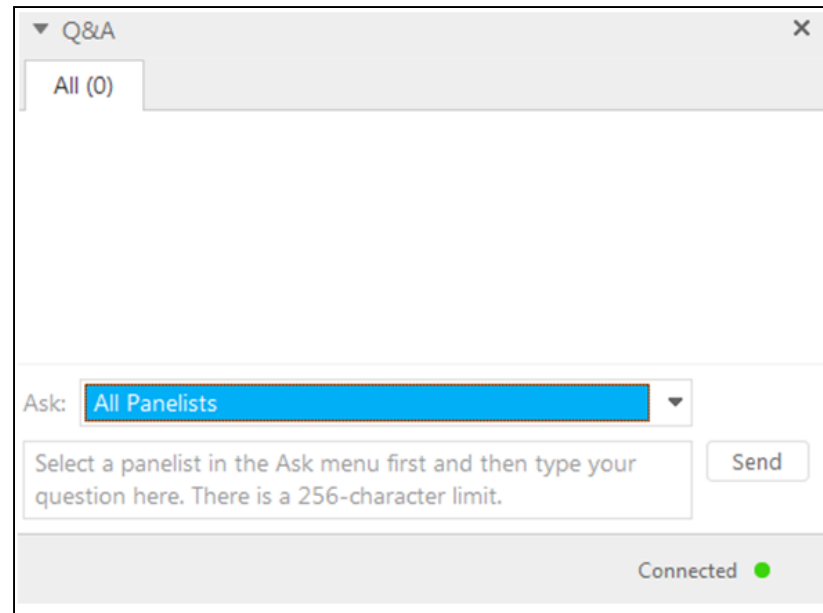
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Questions?

To submit questions to the presenters, please **locate the “Q&A” on the right hand side of your screen**, and select “All Panelists” in the “Ask” box; type in your question and click “Send” to submit your question



The screenshot shows a window titled "Q&A" with a close button in the top right corner. Below the title bar, there is a dropdown menu currently set to "All (0)". Below this, there is an "Ask:" label followed by a dropdown menu set to "All Panelists". Below the dropdown menu is a text input field with the placeholder text "Select a panelist in the Ask menu first and then type your question here. There is a 256-character limit." To the right of the text input field is a "Send" button. At the bottom right of the window, there is a "Connected" status indicator with a green dot.

Presentation Materials and Q&As will be posted to

www.ipa-energyrfp.com

Disclaimer

- Any statements herein or made on the call describing or referring to the RFP and contract documents are summaries only and are qualified in their entirety by our reference here to these governing documents
 - ◆ Block Energy and Capacity Request for Proposals Process and Rules
 - ◆ Ameren Illinois Company Energy Confirmation Agreement
 - ◆ Ameren Illinois Company Capacity Agreement
 - ◆ Commonwealth Edison Company Energy Master Agreement
- The contract documents were posted on **July 19, 2019** and the RFP documents were posted on **July 22, 2019** to the procurement website, **IPA-energyRFP.com**
- Bidders bear full responsibility for reviewing and understanding these documents

Agenda

- Overview
- Supplier Contracts
- The RFP Process
- Bids and Bid Forms

Overview

Regulatory Filings by the IPA

- On **Sept. 28, 2018**, the Illinois Power Agency (“IPA”) filed its Procurement Plan
- On **Nov. 26, 2018**, the Illinois Commerce Commission (“ICC”) approved the Procurement Plan with modifications
- Procurement Plan includes procurement events under a **Block Energy and Capacity RFP (“BEC RFP”)** to be held in Fall 2019
- **NERA** serves as Procurement Administrator

Block Energy and Capacity Products

- **Block Energy:** AIC and ComEd
 - ◆ Specific quantities of on-peak and off-peak energy in monthly periods from October 1, 2019 through May 31, 2022
 - ◆ No quantities to be procured for MidAmerican Energy Company

- **Capacity:** AIC
 - ◆ Zonal Resource Credits (“ZRCs”) for the 2020-2021 Planning Year and the 2021-2022 Planning Year
 - ◆ ZRCs from all zones can be offered
 - ◆ ZRCs from outside Compliance Zone subject to payment adjustment

Energy Products

- A **product** represents block energy for:
 - ◆ a Company
 - ◆ on-peak or off-peak hours
 - ◆ a given month
- The quantity of each product is divided into blocks of **25 MW**
- Targets in RFP documents are **provisional**; final targets to be posted by **August 20**

Bidders can Bid for Combinations

- Bidders may also bid on **Combinations**, which are packages of products: Jan-Feb, Mar-Apr, Jul-Aug, Q4, June-May
- The number of blocks available in a Combination is the minimum number of blocks available in the months of the Combination

Illustrative Example

Table I-2 Targets for ComEd (Number of Blocks of 25 MW)

Month	On-Peak	Off-Peak	Month	On-Peak	Off-Peak
Oct-19	23	20	Feb-21	13	13
Nov-19	26	23	Mar-21		
Dec-19	29	26	Apr-21		
Jan-20	30	27	May-21		
Feb-20	27	25	Jun-21		
Mar-20	24	22	Jul-21		
Apr-20	22	19	Aug-21		
May-20	23	19	Sep-21		
Jun-20	15	13	Oct-21		
Jul-20	18	15	Nov-21		
Aug-20	17	14	Dec-21	12	10
Sep-20	13	11	Jan-22	12	10
Oct-20	11	9	Feb-22	11	10
Nov-20	13	11	Mar-22	9	7
Dec-20	15	12	Apr-22	7	6
Jan-21	15	13	May-22	8	6

Product has 3 elements

- Company: AIC or ComEd
- Segment: on-peak or off-peak
- Month: e.g., Feb-20

Table I-4. Number of Blocks Available for

Combination	On-Peak	Off-Peak	Combination	On-Peak	Off-Peak
Oct-Nov-Dec19	23	20	Mar-Apr-May20	27	25
Jan-Feb20	27	25	Jun-Jul-Aug20	-	-
Mar-Apr20	22	19	Oct-Nov-Dec20	11	9
Jun19-May20	-	-	Jan-Feb21	13	13
Jul-Aug20	17	14	Jun21-May22	7	6
Oct-Nov-Dec20	11	9			
Jan-Feb21	13	13			

Combinations: packages of products

- e.g., Jul-Aug20
- blocks available: minimum number of blocks available in the months of the Combination

AIC Capacity Products

- A **ZRC** represents 1 MW of unforced capacity that qualifies to satisfy the resource adequacy requirement for a given Planning Year in a Local Resource Zone (“LRZ” or “Zone”)
- ZRCs must be **transferred using Module E Capacity Tracking Tool** (“MECT”) by the Delivery Deadline specified in the contract prior to MISO’s Planning Resource Auction (“PRA”)
- Payment Adjusted for **ZRCs outside Compliance Zone**
 - ◆ LRZ 4 (or successor zone) is the Compliance Zone
 - ◆ Payment for ZRCs from other zones adjusted based on Auction Clearing Price (“ACP”) of Source Zone relative to Compliance Zone
 - ◆ Examples provided in FAQs

Application Process is Online

- **Part 1 (pre-qual): respond to qualification standards**
- ◆ Information retained for Bidders that successfully completed the Part 1 Proposal in the BEC RFP previously
- ◆ **Part 2 (registration): make certifications; pre-bid security**

Part 1 Proposal (Aug. 07–Aug. 15)

- **Online:** provide information using online P1 form
- **Online:** upload completed Inserts
- **Online:** upload required supporting documents
- **Send to IPA:** Bid Participation Fee (new bidders)

Part 2 Proposal (Aug. 21– Aug. 28*)

- **Online:** provide information using online P2 form
- **Online:** upload completed Inserts
- **Send for each procurement event separately:** pre-bid letter of credit

*Pre-Bid Letter of Credit for AIC Capacity Products is due September 03, 2019

Bid Submission and Evaluation

- Bid Submission
 - ◆ Bidders enter their Bids in an **Excel spreadsheet** that will be provided to them at the time of qualification
 - ◆ Bidders will **transfer** their spreadsheet through a secure bid transfer site
 - ◆ Bidders may **encrypt** their Bid Forms for additional security

- Bid Evaluation
 - ◆ The evaluation considers only Bids that **meet or beat the benchmarks**
 - ◆ Block Energy: evaluation identifies the least cost package
 - ◆ Capacity: evaluation selects the lowest-price Bids to fill the target for a Planning Year

- Benchmarks developed using confidential methodology approved by ICC

Bid Participation Fee and Supplier Fee

- **Bid Participation Fee of \$500** is paid by **Bidders** to IPA by the **Part 1 Date**
 - A single Bid Participation Fee applies to all procurement events under this RFP and all RFPs in 2019
- **Supplier Fee** is paid by **Winning Bidders only** to IPA within **7 business days of ICC decision**
- **Estimates of Supplier Fees** at this time:
 - **\$127** per on-peak block
 - **\$85** per off-peak block
 - **\$20** per ZRC(Final Supplier Fees will be announced on Part 2 Date)

For a complete set of instructions for payment of Bid Participation Fee, send a request to Illinois-RFP@nera.com

Supplier Contracts

Final Contracts Posted on July 19

- Separate energy contracts for AIC and ComEd
- A separate contract for AIC Capacity Products
- Each contract is standard and **non-negotiable**
- Bidders **must accept terms** of applicable supplier contract prior to bidding
- Bidders will execute the applicable supplier contract and related documents after the ICC decision
- Contracts are the same as those used in Spring 2019

Energy: AIC Contract

- **Based on industry standard** EEI Master Power Purchase & Sale Agreement
 - Confirmation Agreement
 - Exhibit A – Form of Guaranty and acceptable modifications
 - Exhibit B – Form of Letter of Credit
 - Exhibit C – EEI Master Power Purchase & Sale Agreement
 - Exhibit D – EEI Collateral Annex
 - Exhibit E – Paragraph 10 to EEI Collateral Annex

- Confirmation Agreement contains:
 - All **modifications** to the EEI Master Power Purchase and Sales Agreement
 - **Elections** to certain contract and credit terms

AIC: Main Features (non-credit)

▪ **Scheduling Requirement**

- ◆ For each delivery month, applicable utility and supplier will work together to enter and approve all DART/Financial Scheduling entries within the MISO Portal no later than 10 business days prior to the start of the delivery month

▪ **Delivery Point (Physical transaction for day-ahead market)**

- ◆ AIC: MISO CP Node AMIL.BGS6

▪ **Confidentiality**

- ◆ Included reference to the Illinois Public Utilities Act

▪ **Transaction Details**

- ◆ Pricing and volume details for all products for which Bidder has approved Bids are listed in Table 1

AIC: Main Credit Terms

- **Exposure** is based on MtM methodology
- Standard Letter of Credit and Guaranty are provided as Exhibits to Confirmation Agreement
- A single Guaranty may be applicable to **multiple contracts**
- Acceptable modifications to Guaranty are provided as Schedules to the Confirmation Agreement
- Collateral Requirement applies **only to Seller**

Energy: ComEd Contract

- **Based on industry standard** EEI Master Power Purchase & Sale Agreement
 - EEI Master Power Purchase and Sales Agreement and Cover Sheet
 - EEI Collateral Annex (including Paragraph 10)
 - Schedule 1A to Collateral Annex (Post-Bid Letter of Credit)
 - Exhibit A to Schedule 1A (Letter of Full Transfer)
 - Schedule 2 to Collateral Annex (Guaranty)
 - Schedule 3 to Collateral Annex (MtM Calculation Methodology)
 - Confirmation Sheet (Sample)

- Cover Sheet contains all **modifications** to the EEI Master Power Purchase & Sales Agreement

- **Elections** to certain contract terms are found in Cover Sheet and Paragraph 10 of Collateral Annex

ComEd: Main Features (non-credit)

▪ **Scheduling Requirement**

- ◆ Seller shall submit schedule contract quantities through PJM InSchedules
- ◆ Seller must schedule 4 weeks in advance of delivery month
- ◆ Buyer must confirm 3 weeks in advance of delivery month

▪ **Delivery Point**

- ◆ Physical transaction scheduled to ComEd Residual Aggregate (currently Pnode ID 116472935) for the day-ahead PJM market

▪ **Confidentiality**

- ◆ Included reference to the Illinois Public Utilities Act

▪ **Confirmation**

- ◆ A single confirmation for all products for which Bidder has approved Bids

ComEd: Main Credit Terms

- **Exposure** is based on MtM methodology
- Methodology for calculating current MtM value is given in **Schedule 3** to the Collateral Annex
- Standard Letter of Credit and Guaranty are provided as Schedules to Collateral Annex
- A single Guaranty may be applicable to **multiple contracts**
- Collateral Requirement applies **only to Seller**

Capacity: AIC Contract

(AIC) Capacity Agreement

- Confirmation Agreement
 - ◆ Attachment A – Performance Assurance
 - ◆ Attachment B – Form of Guaranty and acceptable modifications
 - ◆ Attachment C – Form of Letter of Credit

Main Features (non-credit)

■ ZRC Transfer and Delivery

- ◆ Seller transfers ZRCs to AIC's account via Module E Capacity Tracking Tool ("MECT")
- ◆ ZRCs must be transferred by later of: (a) 5 business days prior to Fixed Resource Adequacy Plan ("FRAP") submission deadline or (b) the date when MECT becomes available for transfer

■ Confidentiality

- ◆ Included reference to the Illinois Public Utilities Act

■ Transaction Details

- ◆ Quantity and pricing details for ZRCs for which the Bidder has approved Bids are listed in Table A of Confirmation Agreement

ZRCs may be sourced from anywhere in MISO

- LRZ 4 (or successor zone) is the **Compliance Zone**
 - ◆ Contract Price reflects Bids for these ZRCs
 - ◆ No payment adjustment for ZRCs from Compliance Zone
- For ZRCs sourced from outside Compliance Zone
 - ◆ Final payment determined only **after MISO PRA** when the Auction Clearing Prices (“ACPs”) for all Zones are known
 - ◆ Payment is adjusted based on Source Zone ACP relative to Compliance Zone ACP
- Payments are made by buyer or seller on a monthly basis (payment from seller is possible when ZRC is from outside the Compliance Zone)

Main Credit Terms

- **Exposure under contract:**
 - ◆ 10 % of Contract Value required on Effective Date
 - ◆ If Seller is required to pay Buyer after adjusting for ZRCs sourced from other zones: the exposure is simply the amount owed to Buyer
- Form of Letter of Credit and Guaranty provided as Attachments to Confirmation Agreement
- Acceptable modifications to the Guaranty provided as Schedules to the Guaranty
- Collateral requirement applies **only to Seller**

The RFP Process

BEC RFP Calendar

05-Aug	06-Aug	07-Aug	08-Aug	09-Aug
		Part 1 Window Opens		
12-Aug	13-Aug	14-Aug	15-Aug	16-Aug
			Part 1 Date Bid Participation Fee Due	
19-Aug	20-Aug	21-Aug	22-Aug	23-Aug
	Part 1 Notification	Part 2 Window Opens		
26-Aug	27-Aug	28-Aug	29-Aug	30-Aug
		Part 2 Date Pre-Bid LC Due for Energy	Bidder Training	
02-Sep	03-Sep	04-Sep	05-Sep	06-Sep
Labor Day	Pre-Bid LC Due for Capacity			
09-Sep	10-Sep	11-Sep	12-Sep	13-Sep
Energy Bids Due			Capacity Bids Due	ICC decision - Energy Products
16-Sep	17-Sep	18-Sep	19-Sep	20-Sep
		ICC decision - Capacity Products		

NEW Bidders: Register for your Account



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ILLINOIS POWER AGENCY

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Qualification Form

Qualification Forms

You must be logged in to access the online Forms.

If you have an account, please [log in here](#).
If you do not have an account, please [request login credentials here](#).

Register for an Account

Alternatively, send an email to Illinois-RFP@nera.com with:

- Company name
- full name of contact
- phone and alternate number
- email address

Previously qualified Bidders will receive login credentials and specific instructions by email from the Procurement Administrator

The Part 1 Proposal

- Part 1 Proposal consists of:
 - ◆ Information submitted through the **online Part 1 Form**
 - ◆ Supporting **documents** (can be uploaded to the form or sent by email to the Procurement Administrator)
 - ◆ **Inserts**
 - ◆ Payment of **Bid Participation Fee** to the IPA
- Previously qualified Bidders (successfully completed the Part 1 Proposal in 2017, 2018, or Spring 2019 under the BEC RFP) are eligible to participate in an abbreviated Part 1 Process

Part 1 Date	12 PM CPT on August 15, 2019
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Basic Information

1. **Name and Address of the Bidder**
2. **Bidder that has not been a Supplier** to a Company in past three years must show that it is an Affiliate Member of PJM, Voting Member of PJM or a Certified Market Participant in MISO
3. **Officer of the Bidder** is an individual empowered to undertake contracts and bind the Bidder
 - ◆ Signs all representations (Part 1 and Part 2)
4. **Representative of the Bidder** serves as contact for purposes of the RFP (**Representative Insert, #P1-1**)
5. **Designation of Nominees.** The Representative or the Officer may name up to three Nominees (**Nominee Insert, #P1-2**)
 - ◆ Communications from the Procurement Administrator sent to the Representative and will also be sent to the Nominees

New	Prev Qual
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Provide	Confirm
----------------	----------------

Provide	Recent Sellers Exempt
----------------	------------------------------

Provide	Update as needed
----------------	-------------------------

Provide	Update as needed
----------------	-------------------------

BOTH Provide

Inserts available on procurement website

Bid Participation Fee

- **Bid Participation Fee of \$500** is required
 - A single Bid Participation Fee per Bidder
 - A Bidder that paid the Bid Participation Fee in a prior 2019 procurement event does not need to pay again
- **Bid Participation Fee is due** to the IPA by 12 PM (noon) on the **Part 1 Date**
- Two methods of payment:
 - ♦ Check made payable to the Illinois Power Agency
 - ♦ E-Pay online <https://magic.collectorsolutions.com/magic-ui/Pay/Process/CartInformation>
- For a complete set of instructions, email us at: Illinois-RFP@nera.com

Financial Requirements

New

Prev Qual

- 1. Name of Entity on Whose Financial Standing the Bidder Relies.** Bidder chooses either to rely on its own financial standing or on the financial standing of another party (“Entity”)
- 2. Credit Ratings for the Entity.**
- 3. Financial Information for the Entity.** Annual and quarterly financial information (**can be uploaded**)

BOTH Provide

BOTH Provide

BOTH Provide

Company-Specific Requirements for Energy and Capacity Products

Separately for AIC Energy (Section 4), ComEd (Section 5), AIC Capacity (Section 6) :

New

Prev Qual

- **Information to Prepare the applicable Supplier Contract Documents.** Inserts provided as a **Word document:**

BOTH Provide

- **AIC Contract Insert (#P1-3)**
- **ComEd Contract Insert (#P1-5)**
- **AIC Capacity Contract Insert (#P1-7)**

- **Representations of the Officer of the Bidder.**

- **AIC Energy P1 Certifications Insert (#P1-4)**
- **ComEd Certifications Insert (#P1-6)**
- **AIC Capacity P1 Certifications Insert (#P1-8)**

BOTH Provide

- **No comments solicited on the Letters of Credit for Fall 2019 procurement events**

- ✓ Additional requirements for Bidders in special circumstances (sections 7 & 8)

Part 1 Notification

- With the Part 1 Notification the Procurement Administrator provides the following **documents for submission of the Part 2 Proposal**:
 - ◆ Bid Forms and instructions for filling out and uploading to **secure bid transfer site**
 - ◆ Username, password, security code for bid submission
 - ◆ Invitation to training session on bid submission procedure
 - ◆ **Amounts of Pre-Bid Letters of Credit required to bid on all blocks for each Company**
- Materials provided to Bidders by **a secure electronic method**

Part 1 Notification

August 20, 2019

More than One Deadline for the Part 2 Proposal

- Part 2 Proposal consists of:
 - ◆ Information submitted through the **online Part 2 Form** (updating contact information)
 - ◆ Signed certifications (scan can be uploaded or sent via email)
 - ◆ Submission of an executed **Pre-Bid Letter of Credit** for each procurement event in which Bidder intends to bid
 - ◆ Bids
- Additional requirements for Bidders in special circumstances

Part 2 Date: Noon CPT on Aug. 28	Part 2 Form and supporting documents
Noon CPT on Aug. 28	Energy Pre-Bid Letters of Credit
Noon CPT on Sep. 03	Capacity Pre-Bid Letter of Credit

Pre-Bid Letters of Credit

One Pre-Bid Letter of Credit Per Procurement Event

- A Bidder that submits a Proposal for both AIC Energy Products and AIC Capacity Products must submit two separate Pre-Bid LCs to AIC
- The Pre-Bid Letter of Credit must be
 - ◆ in the standard form or incorporate only modifications acceptable to the applicable Company for the applicable procurement event and posted on www.ipa-energyrfp.com
 - ◆ sent to AIC or ComEd **directly**

Pre-Bid Letter of Credit Amounts

Energy:

- **Indicative Quantity** is the most blocks that a Bidder intends to bid across all Segments and all months for a Company
- Pre-Bid Letters of Credit in an amount of **\$5,000/block** of the Indicative Quantity subject to:
 - ♦ a **\$250,000 minimum for AIC and ComEd**
 - ♦ **The maximum for a Company** that allows for a Bidder to bid on all blocks for that Company (provided with the final targets)

Capacity:

- Capacity Pre-Bid Letter of Credit must be for **\$200,000** regardless of the amount a Bidder plans to bid

Instructions for Bid Submission

- The **Bid Form** is the exclusive method for the submission of Bids
 - ◆ Bid Forms incompletely or inconsistently filled out will not be evaluated
- Bid Forms must be submitted to the Procurement Administrator via a **secure bid transfer** site
- **Step-by-step guide** provided with the Part 1 Notification
- Bidders will have opportunity to practice and will have a **backup method (by email)** for bid submission

Overlapping Bid Windows

Energy Products: Bids Must Be Received

Bid Date	September 09, 2019	
Overlapping Bid Windows by Delivery Period	2020/2021, 2021/2022	8:30 AM to 10 AM CPT
	2019/2020	8:30 AM to 11 AM CPT

Capacity Products: Bids Must Be Received

Bid Date	September 12, 2019
Bid Window	10 AM to 12 PM (noon) CPT

Post-Bid Process: ICC Decision

- Although no notification is required prior to Commission approval under the PUA, Procurement Administrator aims to notify Bidders by phone by 6PM **on the Bid Date** whether their Bids are identified as winning Bids to the ICC with a written notice to follow (**the following day as circumstances warrant**)
- If not already done, Bidders with winning Bids must provide the Contract Insert(s) for preparation of the applicable supplier contract documents **by 12PM CPT on the day after notification** that the Bidders has Bids identified as winning Bids
- Procurement Administrator and the Procurement Monitor each submits a confidential report to ICC
 - ♦ **September 11** for Energy procurement events
 - ♦ **September 16** for Capacity procurement event
- The ICC will decide whether to accept the results of each procurement event
 - ♦ **September 13** for Energy procurement events
 - ♦ **September 18** for Capacity procurement event

Post-Bid Process: Contract and Supplier Fees

- Company sends electronically to Bidder partially executed contract documents
 - ◆ ComEd prepares the guaranty for the winning Bidder's guarantor as well
 - ◆ For AIC, Bidder prepares own guaranty and submits executed guaranty for electronic receipt by the Company
- Bidder countersigns, sends back electronically contract documents and fulfills creditworthiness requirements
- **Payment of the Supplier Fee** to the IPA is due seven business days of Commission decision
- Pre-Bid Letter of Credit may be drawn upon if Supplier Fees are not paid by the deadline

Energy Bids and Bid Forms

Bids in the Energy Procurement Events

- A **Bid** is a price in \$/MWh for a block of a Product or for a block of a Combination

ComEd On-peak blocks	Dec 2019	Jan 2020	Feb 2020	Jan & Feb 2020
1	50.00		50.00	60.00
2			52.00	

Subject to the amount of the Pre-Bid Letter of Credit:

- A Bidder may bid on **any number of Products** and may bid on all Products
- A Bidder may bid on **any number of Combinations** and may bid on all Combinations
- A Bidder may bid **both** on a Product and on a Combination that includes this Product

Maximum Willingness to Supply

- The **maximum willingness to supply** is a maximum number of blocks that a Bidder wants to win for a particular Segment and month for a Company
- It will be assumed that the Bidder is willing to supply up to:
 - ◆ The Target for the Segment and month; OR
 - ◆ The number of blocks bid across all Products and Combinations that include that Segment and monthwhichever is smaller
- The Bidder may, **but is not required to**, specify a **maximum willingness to supply** for a Segment of a month to override this default

Two Steps to Bid Evaluation

- 1. First Step:** Bids that fail to meet the benchmarks are eliminated
- 2. Second Step:** Selection of package that yields the lowest average cost per MWh

AIC Capacity Bids and Bid Form

ZRCs can be from any Zone

- Bidders may bid on ZRCs from any Zone
- Bidders must indicate for a given Planning Year
 - ◆ Quantity of ZRCs
 - ◆ Price of ZRCs
 - ◆ Source Zone of ZRCs
- A Bidder may bid on a number of ZRCs not to exceed the Target number of ZRCs for a given Planning Year

One Tab Per Planning Year for ZRC Bid Entries

<u>Section 1. Number of ZRCs bid</u>		
ZRCs Bid		
<input type="text" value="0"/>		

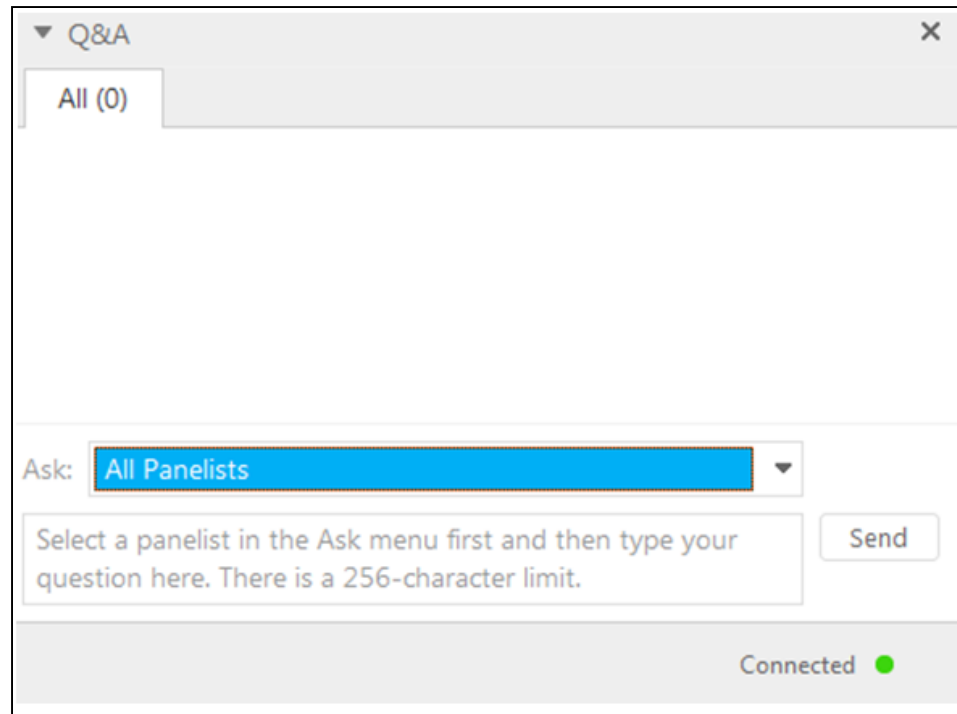
<u>Section 2. Bids</u>			
Planning Year 2020-2021			
	Price (\$/MW-Day)	Number of ZRCs (whole number)	Source Zone
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

Bid Evaluation Procedure

- 1. First Step:** Bids that fail to meet the benchmark are eliminated
- 2. Second Step:** Selection of lowest priced Bids for a Planning Year until the Target for that Planning Year is met

Questions?

To submit questions to the presenters, please **locate the “Q&A” on the right hand side of your screen**, and select “All Panelists” in the “Ask” box; type in your question and click “Send” to submit your question



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